

News

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For Immediate Release

Facility Management Services Improves Winery Profitability

New Sonoma Company Provides Wineries with Major Facility Services

SONOMA, Calif., May 10, 2004 – Now there's a way for wineries to benefit from planning services that were once only used by large facilities such as hospitals, power companies, office campuses and nuclear plants. Facility Management Solutions™ (FMS) works with wineries at every life stage of the business to improve production, reduce work injuries, advance hospitality services and shrink annual and long term facility costs. Businesses have come to realize that maintaining a well-managed and highly efficient facility is critical to success and profitability.

“With proper planning that reaches beyond design we are able to limit costly mistakes and provide for affordable business expansion as sales and production grow over time. But the benefits reach even further. We can help wineries sell more wine by providing a plan that increases the effectiveness of the hospitality area. Our services assist them in making better wine by working through the production, storage and shipping process with them so that the facility aids the winemaking process,” says Jack Bertram Principal at FMS.

FMS uses a programming project model to assist wineries in construction and remodel projects. Meeting with winery staff from production, sales and administration FMS assesses the wineries needs now and future performance goals over multiple year intervals. FMS extends the design function of the architect to take into account the function, safety, security, economic, employee welfare and customer service needs of the project. The assessment reaches beyond buildings to ensure that every area of the property is designed to meet the winery's goals.

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2 - 2- 2 Facility Management Solutions™

Communication, utilities, access roads, parking, landscaping, vineyard equipment and loading docks are just a few of the additional areas that are integrated to work together.

Large corporations have been using facility management services for years to look at the natural, environmental, economic, temporal, functional, physical, sociological, psychological and regulatory aspects of construction projects but this is the first time that a company has specialized in providing this expertise to wineries. The company's concept has significant potential for the wine trade.

Full information on the services at Facility Management Solutions™ can be found at www.winefacility.com.

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